



# Montessori School Software Buyers Guide

A helpful guide to evaluating software solutions for your business' needs.



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# How To Use This Guide:

Montessori School software is quickly revolutionizing the education system. Helping many school admins ditch the old excel sheets & paper – that somehow always gets lost. However many administrators and business owners become frustrated with insufficient software, lack of support, and become worn down by the exact software that was supposed to make life easier!

This guide is designed to help you understand exactly what Montessori Schools need from a software, and where you can get the support & tools to create an exceptional user experience for families, teachers, and staff.

**We'll provide you with all the knowledge you need to make an informed decision that'll pay off for years to come.**



## Essential Benefits & Features:

When searching for your ideal software you should make a list of all the features you'll need it to provide. It is common to need more than one system, but knowing what you need will let you choose the best software.

# What you should look for

## 1 It's Tailored to Montessori Principles.

Choose a platform that respects and reinforces the Montessori philosophy. Software that isn't designed with Montessori education in mind might overlook the unique approach to classroom management, student independence, and personalized learning. In addition, since you are likely wearing many different hats at the same time, make sure the software is easy to use and easy to learn.



## 2 It Aligns with Modern Family Expectations.



Montessori parents are engaged and proactive. They expect digital solutions that provide immediate access to their child's progress and school communications. Your software should deliver a modern, digital experience that meets these expectations.

### 3 It Integrates Seamlessly.

Montessori schools often utilize specialized tools for curriculum planning, record-keeping, and parent communication. Ensure your chosen software integrates well with these systems to maintain a cohesive technological ecosystem.



### 4 It Upholds Data Security.



Data security is paramount, especially with sensitive information about students. Investigate where and how data is stored, shared, and protected. Ensure the cloud services provided by the software uphold the highest security standards.

### 5 It Equips You for Success.

Your software provider should offer comprehensive resources, including support with experts familiar with Montessori educational needs, ensuring your team can utilize the software effectively from the get-go.



## 6 It Inspires Confidence in Your Tools.



Insist on thorough demos that showcase all the features you require. A good look at the software in action will help you assess its compatibility with your Montessori school's operations.

## 7 It Demonstrates Proven Benefits.

Select a partner with a track record of success in Montessori education. Request references and conduct due diligence to ensure they understand and can meet the unique needs of Montessori schools.





## Specific Features We Recommend You Have:



Secure payment provider



Encrypted student information system – store information like allergies, emergency contact info



Same day business payouts – so you don't have to wait days to receive tuition



Ability to pass fees onto parents



Automatically send invoices & issue tax receipts



Digital enrollment & waitlist



Pull financial reports easily



Online fundraising & donation collection



Parent and school communication – easily contact all parents or individuals

## Brainstorm For Yourself:

### Nice To Have:



E.g. staff scheduling, report cards

① \_\_\_\_\_

② \_\_\_\_\_

③ \_\_\_\_\_

④ \_\_\_\_\_

⑤ \_\_\_\_\_

### Must Have:



E.g. digital tuition collection & registration

① \_\_\_\_\_

② \_\_\_\_\_

③ \_\_\_\_\_

④ \_\_\_\_\_

⑤ \_\_\_\_\_

# Expected Costs Of Montessori Management Software



The price tag on Montessori school software can vary widely, influenced by several factors. From the features you need to the number of students in your school, and the frequency of transactions, every aspect plays a role.

While it's always good to know the cost, it's common to find that you "get what you pay for" when it comes to software. With the most affordable being very problematic & providing no support. While some top shelf software like TUIO can provide much more features and even management support - so you can outsource all of your administrative needs at a reasonable cost.

Low End	Mid Tier	Top Tier
<b>\$50</b> / MONTH	<b>\$2-5,000</b> / YEAR	<b>\$5-20,000</b> / YEAR
<div>✗ Support</div> <div>✗ 1 - 3 features</div> <div>✗ Many upsells</div>	<div>✓ Limited support</div> <div>✓ Some features</div> <div>✗ Limited capabilities</div> <div>✗ Software bugs</div>	<div>✓ Live support</div> <div>✓ Administrative outsourcing</div> <div>✓ Well developed features</div> <div>✓ Can pass fees onto families</div>

**TUIO offers the benefits of a Top Tier software, at a reasonable price. Contact us for more information about pricing.**








# Latest Trends

Gone are the days of dealing with all the back-and-forth while taking cash or check payments and keeping track of a receivables list in your excel spreadsheet. The Montessori Schools that are stuck in the past will face struggles to survive in the modern world.



## IMAGINE:

-  Instantly find a list of all children with peanut allergies.
-  Automatically bill your parents for the next school term.
-  Generate tax receipts for parents at a click of a button.
-  No more shuffling through your filing cabinet to find an emergency contact.
-  Have parents pay, donate, and submit critical information all online - right into your school's management system.



## What's the biggest trend we've seen in the past 12 months?

Montessori Schools are ditching the cheapest software on the market. With data and payment security issues, no support, and limited features, schools have had enough. More Montessori Schools are switching everyday to top tier software like TUIO where they're not just a number for a tech company - but a valued partner.

# Software Evaluation Checklist

Use this fillable checklist to identify what you're looking for in a software so you can make an informed decision.

## Features

- |   |   |
|---|---|
| <input type="checkbox"/> Secured student information              | <input type="checkbox"/> Same day business payouts            |
| <input type="checkbox"/> Encrypted payment processing             | <input type="checkbox"/> Pass fees onto the parents           |
| <input type="checkbox"/> Student information system               | <input type="checkbox"/> Outsourcing your administrative work |
| <input type="checkbox"/> Digital enrollment forms                 |   |
| <input type="checkbox"/> Digital payment & invoicing              |   |
| <input type="checkbox"/> Online fundraising & donation collection |   |
| <input type="checkbox"/> Tax receipt generation                   |   |
| <input type="checkbox"/> Parent & school communication            |   |
| <input type="checkbox"/> Live support with real software experts  |   |



## CASE STUDY:



# From Manual to Automated: A Success Story of Tuition Management at Northstar Montessori

## Challenge:

Northstar Montessori faced challenges with managing student fees electronically. Data entry, payments, and reconciliation—this was all done manually. To add onto the stress, it also took 10 business days of processing time to get this done. All of this became too time consuming and added a lot of unnecessary stress.



## Solution:

Switching to TUIO allowed the whole student fees management process from being manual to automatic in no time.



## Result:



### Automated Payment System

By switching to TUIO, the payment process became automated. This reduced the time Virginia and the Northstar Montessori staff spent on manual input, reconciliation, and other administrative tasks, streamlining the entire process.



### Improved Transparency

TUIO provided transparent billing for both the school and parents. Parents receive invoices in advance, get notifications when payments go through, and receive receipts immediately, enhancing communication and clarity.



### Training and Support from TUIO Team

The TUIO team provided training, making it easier to manage the system. Virginia also mentioned that the team was very responsive and easy to contact when assistance was needed, ensuring smooth operations.

I would definitely recommend TUIO to other schools that are looking for a pain-free way to automate the tuition management. I have enjoyed using TUIO. It is easy to use. Once the TUIO team trained us how to do things, it became easy to make changes.



# Why Choose TUIO?

TUIO is a premier software designed specifically for Montessori schools. Plus TUIO is one of the only softwares that give you live support and administration management services that pair with your software. Not only can you offload your administrative work, but you can also pass on the fees of using a school management software like TUIO to the parents.



That means your business keeps more money, and does less work. All in one simple software.

## Ready to take TUIO for a test run?



Same business day payouts



Digital enrollment & waitlists



Pass fees onto parents

Book a demo with us today

[Book a demo](#)

## Get in touch

Any burning questions? You can:



Call Us:

1 (888) 540-0160



Email Us:

[info@tuiopay.com](mailto:info@tuiopay.com)



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